

碧 桂 園 控 股 有 限 公 司

Stock code: 2007.HK

Newsletter July 2011













Country Garden Holdings Company Limited ("Country Garden" or the "Group", stock code: 2007) is one of China's leading integrated property developers. The Group runs a standardized management system, with business comprising construction, installation, fitting, project development, property management, as well as hotel development and management. In addition, "Country Garden" has been named by the PRC State Administration for Industry and Commerce as "China's Well-known Trademark" in the property sector. The Company became a constituent stock of MSCI Global Standard Indices on 1 September 2007. It also became a constituent stock of Hang Seng Composite Index 200 and Hang Seng Mainland Composite Index on 10 September 2007.

Latest News

- As of 30 June 2011, the attributable gross floor area (GFA) (not site area, same as below) with land use right certificates is approximately 52.02 million sq. m. (excluding the GFA of which relevant land sales contracts were signed but the application for land use right certificates is in progress). Among which, the attributable GFA with construction permits is around 13.86 million sq. m. The Group has completed the master planning of projects with attributable GFA of approximately 6.15 million sq. m., and has submitted the application for the construction permits to related authorities.
- For the first six months in 2011, the Group achieved contracted sales of approximately RMB21.5 billion and contracted GFA of approximately 3.43 million sq. m., representing a year-on-year growth of approximately 64% and 42% respectively. Moreover, as at 30 June 2011, the Group has approximately RMB2.2 billion transaction amount pending on final contact signing.
- In June 2011, the Group achieved contracted sales of approximately RMB3.7 billion, with contracted sales GFA of approximately 0.62 million sq. m., representing a year-on-year growth of approximately 164% and 131% respectively.





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Breakdown by Development Status for Attributable GFA of Property Development with Land Use Rights (as of 30 June 2011)

Development Status Details	GFA ('000 sq. m)
 GFA completed and pre-sold but not yet delivered (not site area) The total GFA of properties completed and pre-sold but have not yet reached the delivery date as stipulated in the respective sales and purchase contract 	630
GFA completed but unsold (not site area) - The total GFA of properties completed but unsold	2,230
 GFA with construction permit obtained (not site area) Among which, about 2.91 million sq. m. has already met pre-sale conditions and available for pre-sale 	13,860
 GFA under approval for construction permits (not site area) Land use right certificates obtained Master planning, construction design and tender for construction completed with relevant documents submitted to government departments pending on construction approval. Once approved, construction will commence immediately 	6,150
GFA in the process of master planning (not site area) - Land use right certificates obtained with master planning underway - Upon completion of planning (e.g. master planning), relevant documents will be submitted to government departments for construction approval	29,150
Total	52,020



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Project Summary (as of 30 June 2011)

Project	City (District)	Interest attributable to the Group (%)	Attributable GFA with land use right certificates ⁽¹⁾	Project	City (District)	Interest attributable to the Group (%)	Attributable GF with land use right certificates
Country Garden East Court	Guangzhou (Panyu)	100%	32,533	Country Garden – Hill Lake Palace	Changsha (Ningxiang)	100%	569,587
Shawan Country Garden	Guangzhou (Panyu)	100%	0	Country Garden Lakeside City	Chaohu (Zhongmiao)	100%	600,467
Huanan Country Garden (Phases 1-5 & 7)	Guangzhou (Panyu)	100%	75,509	Shanwei Country Garden	Shanwei (Shanwei)	100%	285,535
Huanan Country Garden – Phase 6	Guangzhou (Panyu)	50%	7,030	Wuhan Country Garden	Wuhan (Hanan)	100%	810,507
Licheng Country Garden	Guangzhou (Zengcheng)	100%	8,193	Shaoguan Country Garden – Sun Palace	Shaoguan (Xilian)	100%	3,345,321
Country Garden Phoenix City	Guangzhou (Zengcheng)	100%	1,261,395	Haicheng Country Garden	Anshan (Haicheng)	100%	572,750
Nansha Country Garden	Guangzhou (Nansha)	100%	1,571	Xing'anmeng Country Garden	Xing'anmeng (Keyouqianqi)	100%	852,328
Holiday Islands – Huadu	Guangzhou (Huadu)	100%	179,143	Chizhou Country Garden	Chizhou (Chizhou)	100%	276,341
Shunde Country Garden (incl. Country Garden West Court)	Foshan (Shunde)	100%	180,611	Country Garden – Hill Lake City	Chaohu (Hexian)	100%	787,312
Jun'an Country Garden	Foshan (Shunde)	90%	27,824	Sihui Country Garden	Zhaoqing (Sihui)	100%	2,133
Peninsula Country Garden	Foshan (Shunde)	100%	1,302	Xianning Country Garden	Xianning (Xian'an)	100%	477,711
Gaoming Country Garden	Foshan (Gaoming)	100%	254,267	Country Garden – Hot Spring City	Xianning (Xian'an)	100%	532,680
Nanhai Country Garden	Foshan (Nanhai)	100%	17,870	Suizhou Country Garden	Suizhou (Chengnan)	100%	1,247,920
Heshan Country Garden	Jiangmen (Heshan)	100%	680,566	Changshou Country Garden	Chongqing (Changshou)	100%	59,971
Wuyi Country Garden	Jiangmen (Pengjiang)	100%	220,616	Tongliao Country Garden	Tongliao (Keerqin)	100%	1,521,429
Xinhui Country Garden	Jiangmen (Xinhui)	100%	205,005	Huangshan Country Garden	Huangshan (Huangshan)	100%	97,866
Taishan Country Garden	Jiangmen (Taishan)	100%	2,165,952	Anging Country Garden	Anqing (Anqing)	100%	1,490,999
Yangdong Country Garden	Yangjiang (Yangdong)	100%	7,365	Wuhu Country Garden	Wuhu (Sanshanqu)	100%	1,689,549
Changsha Country Garden	Changsha (Changsha)	100%	407,538	Yiyang Country Garden	Yiyang (Yiyang)	100%	539,016
Zhaoqing Lanling Residence	Zhaoqing (Gaoxin)	100%	101,634	Chaohu Country Garden	Chaohu (Nan'an)	100%	590,686
Zhaoqing Country Garden	Zhaoqing (Gaoyao)	51%	69,906	Liuyang Country Garden	Changsha (Liuyang)	100%	266,697
Shaoguan Country Garden	Shaoguan (Zhenjiang)	100%	917,849	Maoming Country Garden	Maoming (Maonan)	100%	241,846
Taizhou Country Garden	Taizhou (Haining)	100%	384,723	Yangshan Country Garden	Qingyuan (Yangshan)	100%	1,061,892
Huiyang Country Garden	Huizhou (Huiyang)	90%	743,202	Suihua Country Garden	Suihua (Beilin)	100%	196,054
Manzhouli Country Garden	Hulunbeier (Manzhouli)	100%	1,529,113	Tianjin Tanggu District Office Building	Tianjin (Tanggu)	100%	114,504
Lechang Country Garden	Shaoguan (Lechang)	100%	513,336	Tianjin Country Garden	Tianjin (Balitai)	100%	939,935
Country Garden – Sun Palace	Shenyang (Daoyi)	100%	866,862	Jingmen Country Garden	Jingmen (Duodao)	100%	60,006
Shenyang Country Garden	Shenyang (Huashan)	100%	1,299,058	Country Garden – Lychee Park	Guangzhou (Zengcheng)	100%	2,192
Country Garden – Galaxy Palace	Shenyang (Yuhong)	100%	1,630,252	Zhaoqing Country Garden – Hill Lake City	Zhaoqing (Gaoyao)	51%	88,871
Country Garden – Phoenix City	Shenyang (Sujiatun)	100%	926,923	Country Garden – Park Prime	Jiangmen (Heshan)	100%	168,766
Enping Country Garden	Jiangmen (Enping)	100%	155,730	Country Garden – Grand Garden	Guangzhou (Zengcheng)	100%	941,080



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Project Summary (as of 30 June 2011)

•	,	Interest	Attributable GFA
Project	City (District)	attributable to the Group (%)	with land use right certificates ⁽¹⁾
Country Garden – Sunshine Coast	Jiangmen (Kaiping)	100%	5,338
Holiday Islands - Qingyuan	Qingyuan (Qingcheng)	100%	195,316
Country Garden Wonderland	Foshan (Nanhai)	100%	142,898
Dalang Country Garden	Dongguan (Dalang)	100%	375,735
Country Garden Grand Palace	Guangzhou (Nansha)	100%	154,273
Huaiji Country Garden	Zhaoqing (Huaiji)	100%	76,648
Country Garden City Garden	Foshan (Chancheng)	90%	382,687
Country Garden Grand Palace	Foshan (Shunde)	100%	365,348
Deqing Country Garden	Zhaoqing (Deqing)	100%	194,057
Yunfu Country Garden	Yunfu (Jinshan)	100%	394,595
Beiliu Country Garden	Yulin (Beiliu)	100%	327,605
Jianghai Country Garden	Jiangmen (Jianghai)	100%	469,901
Xinhui Country Garden – Phase 4	Jiangmen (Xinhui)	100%	405,677
Country Garden – Ten Miles Coast	Huizhou (Huidong)	100%	3,259,670
Country Garden – Springs City	Qingyuan (Fogang)	100%	528,992
Country Garden Grand Lake	Zhongshan (Wuguishan)	100%	74,477
Country Garden – Phoenix City	Zhenjian (Jurong)	100%	3,401,387
Country Garden – Europe City	Chuzhou (Nanqiao)	100%	1,452,236
Fengkai Country Garden	Zhaoqing (Fengkai)	100%	184,752
Country Garden Grand Garden	Shenyang (Qipanshan)	100%	132,353
Country Garden – Triumph Palace	Wuxi (Xishan)	100%	156,255
Country Garden – Hill Lake Grand Palace	Jiangmen (Heshan)	80%	603,412
Xiangtan Country Garden	Xiangtan (Xiangtan)	100%	357,553
Ronggui Country Garden	Foshan (Shunde)	100%	308,039
Country Garden – City Garden	Chuzhou (Lai'an)	100%	801,077
Country Garden – Dongjiang Phoenix City	Heyuan (Yuancheng)	100%	924,800
Meijiang Country Garden	Meizhou (Meijiang)	100%	310,836
Zhangjiajie Country Garden	Zhangjiajie (Yongding)	100%	383,322
Country Garden Wonderland	Changsha (Ningxiang)	100%	49,990
Shilou Country Garden	Guangzhou (Panyu)	100%	142,055
Country Garden Shine Hill Lake City	Qingyuan (Qingcheng)	51%	157,762
		Total attributable GFA	52,023,875



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Details of the 19 Hotels in Operation (as of 30 June 2011)

Hotel Name	Location	Actual/ *Estimated Opening Date	No. of Rooms	Star-rating (1)	
Shunde Country Garden Holiday Resort	Shunde Country Garden	Feb 2000	152	4-star (in operation)	
Guangzhou Country Garden Phoenix City Hotel	Country Garden – Phoenix City	Nov 2003	573	5-star (in operation)	
Qingyuan Country Garden Holiday Islands Hotel	Qingyuan Holiday Islands Country Garden	Dec 2004	201	5-star (in operation)	
Heshan Country Garden Phoenix City Hotel	Heshan Country Garden	Jul 2005	280	5-star (in operation)	
Yangjiang Country Garden Phoenix Hotel	Yangdong Country Garden	May 2007	342	5-star (in operation)	
Taishan Country Garden Phoenix Hotel	Taishan Country Garden	Nov 2007	337	5-star (in operation)	
Wuyi Country Garden Phoenix Hotel	Wuyi Country Garden	Dec 2005	95	5-star rating standard (in operation)	
Changsha Venice Palace Hotel	Changsha Country Garden	Oct 2007	343	5-star rating standard (in operation)	
Zhaoqing Country Garden Phoenix Hotel	Zhaoqing Country Garden	Feb 2009	285	5-star rating standard (in operation)	
Xinhui Country Garden Phoenix Hotel	Xinhui Country Garden	Mar 2009	374	5-star rating standard (in operation)	
Gaoming Country Garden Phoenix Hotel	Gaoming Country Garden	Nov 2009	337	5-star rating standard (in operation)	
Country Garden Phoenix Hot Spring Hotel	Country Garden – Hot Spring City	Nov 2009	335	5-star rating standard (in operation)	
Chongqing Country Garden Phoenix Hotel	Changshou Country Garden	Sep 2010	336	5-star rating standard (in operation)	
Jingmen Country Garden Phoenix Hotel	Jingmen Country Garden	Oct 2010	138	5-star rating standard (in operation)	
Wuhu Country Garden Maritim Hotel	Wuhu Country Garden	Dec 2010	602	5-star rating standard (in operation)	
Wuhan Country Garden Phoenix Hotel	Wuhan Country Garden	Jan 2011	334	5-star rating standard (in operation)	
Binhu City Phoenix Hotel	Country Garden Lakeside City	Jan 2011	337	5-star rating standard (in operation)	
Huangshan Country Garden Phoenix Hotel	Huangshan Country Garden	Mar 2011	376	5-star rating standard (in operation)	
Shenyang Country Garden Holiday Hotel	Shenyang Country Garden	May 2011	50	5-star rating standard (in operation)	

Note:

Hotels are only allowed to apply for star rating after one year of operation.



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Details of the 20 Hotel Projects under Construction (as of 30 June 2011)

Hotel Name	Location	Actual/ *Estimated Opening Date	No. of Rooms	Star-rating (1)	
Suizhou Country Garden Phoenix Hotel ⁽²⁾	Suizhou Country Garden	2011*	378	5-star rating standard (in trial operation)	
Anqing Country Garden Phoenix Hotel ⁽³⁾	Anging Country Garden	2011*	334	5-star rating standard (in trial operation)	
Shaoguan Country Garden Phoenix Hotel ⁽⁴⁾	Shaoguan Country Garden	2011*	335	5-star rating standard (in trial operation)	
Chizhou City Country Garden Phoenix Hotel ⁽⁵⁾	Chizhou Country Garden	2011*	338	5-star rating standard (in trial operation)	
Chaohu Phoenix Hotel	Chaohu Country Garden	2011*	336	5-star rating standard (under construction)	
Ningxiang Country Garden Phoenix Hotel	Country Garden – Hill Lake Palace	2011*	137	5-star rating standard (under construction)	
Yunfu Phoenix Hotel	Yunfu Country Garden	2011*	133	5-star rating standard (under construction)	
Lechang Country Garden Phoenix Hotel	Lechang Country Garden	2011*	129	5-star rating standard (under construction)	
Shenyang Country Garden Maritim Hotel	Country Garden – Galaxy Palace	2011*	631	5-star rating standard (under construction)	
Tianjin Phoenix Hotel	Independent Hotel	2013*	1,229	5-star rating standar (under construction)	
Zhangjiajie Phoenix International Resort Hotel	Zhangjiajie Country Garden	2012*	1,121	5-star rating standar (under construction)	
Tongliao Country Garden Phoenix Hotel	Tongliao Country Garden	2012*	134	5-star rating standar (under construction)	
Fogang Hot Spring Hotel	Country Garden – Springs City	2011*	11	5-star rating standar (under construction)	
Huiyang Phoenix Hotel	Huiyang Country Garden	2012*	133	5-star rating standar (under construction)	
Tianjin Balizhou Country Garden Hotel	Tianjin Country Garden	2011*	134	5-star rating standar (under construction)	
Taizhou Country Garden Phoenix Hotel	Taizhou Country Garden	2011*	330	5-star rating standar (under construction)	
Chuzhou Country Garden Phoenix Hotel	Country Garden – Europe City	2011*	336	5-star rating standar (under construction)	
Beiliu Country Garden Phoenix Hotel	Beiliu Country Garden	2013*	207	5-star rating standar (under construction)	
Foshan Country Garden Hilton Hotel	Country Garden City Garden	2012*	664	5-star rating standar (under construction)	
Hilton Wuhan Optics Valley Hotel	Country Garden – Eco City	2013*	510	5-star rating standar (under construction)	

Note:

Hotels are only allowed to apply for star rating after one year of operation. Suizhou Country Garden Phoenix Hotel commenced partial trial operation on 20 May 2009.

2. 3. 4. 5. Anqing Country Garden Phoenix Hotel commenced partial trial operation on 29 October 2009.

Shaoguan Country Garden Phoenix Hotel commenced partial trial operation on 120 October 2009.

Shaoguan Country Garden Phoenix Hotel commenced partial trial operation on 18 January 2011.

Chizhou City Country Garden Phoenix Hotel commenced partial trial operation on 28 January 2011.