

COUNTRY GARDEN HOLDINGS COMPANY LIMITED

碧桂園控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2007)

SHAREHOLDERS COMMUNICATION POLICY

Objectives

- 1. Country Garden Holdings Company Limited (the "Company") recognizes the importance of good communications with the shareholders of the Company (the "Shareholders") and the investment community and also recognizes the value of providing current and relevant information to Shareholders and the investors.
- 2. This policy aims to set out the provisions with the objective of ensuring the Shareholders as well as the investment community, are provided with ready, equal and timely access to current and relevant information about the Company (including its financial and operational performance, business plan and strategy, material developments, corporate governance and structures etc), in order to enable the Shareholders to have better understanding of the Company as well as to exercise their rights in an informed manner, and to let Shareholders and the investment community to enhance communication with the Company.

General Policy

- 3. The board of directors of the Company (the "**Board**") shall maintain an on-ongoing communication with Shareholders and the investment community.
- 4. Information shall be communicated to Shareholders and the investors through:
 - (a) continuous disclosure of all material information of the Company;
 - (b) periodic disclosure through financial reports (interim and annual reports) of the Company;
 - (c) investor presentations;
 - (d) annual general meetings and other Shareholders' meetings of the Company; and
 - (e) the Company's website at http://www.countrygarden.com.cn and the website of the Hong Kong Exchange and Clearing Limited (the "**HKEx**").

Corporate Communication

- 5. Corporate communication will be provided to Shareholders in plain language in both English and Chinese version to facilitate Shareholders' and investors' understanding.
- 6. Corporate communication refers to any document issued or to be issued by the Company for the information or action of holders of any of its securities, including, but not limited to, directors' report and annual accounts together with auditor's report, interim report, notice of shareholders' meeting, circular and proxy form etc.
- 7. Shareholders are encouraged to provide, among other things, in particular, their email address to the Company in order to facilitate timely and effective communications.

Electronic Communication and Website

- 8. The Company believes that communicating with Shareholders and investors by electronic means, particularly through the website of the Company, is an efficient way of dissemination of information in a timely and convenient manner.
- 9. The Company's website includes the following pages, which contain relevant information for Shareholders and investors:
 - (a) "Investor Relations" section containing latest information, newsletters, press releases, announcements and notices, circulars, financial reports and stock information;
 - (b) "Key Projects" section containing information of the development of certain key projects of the group;
 - (c) "About Country Garden" section containing corporate overview, corporate culture, corporate honors and charities.
- 10. The Company periodically reviews and updates the website information to ensure the information is current.

Annual reports and interim reports

- 11. Annual reports and interim reports offer comprehensive information on operational and financial performance of the Company to Shareholders and the investors.
- 12. Annual reports and interim reports are delivered by post to the Shareholders of the Company and are also posted in the websites of the Company and the HKEx.

Shareholders' Meetings

- 13. The Company recognizes the rights of Shareholders and encourages the effective exercise of those rights through the following means:
 - (a) Registered Shareholders are notified by post for the shareholders' meetings. Notice of shareholders' meeting contains agenda, proposed resolutions (if appropriate) and proxy form. Notices of shareholders' meeting are also posted in the websites of the Company and the HKEx.
 - (b) Shareholders are encouraged to participate in general meetings or if they are unable to attend meetings to appoint proxies to attend and vote at meetings for and on their behalf.
 - (c) Board members, in particular, either the chairmen of Board committees or their delegates, management executives and the external auditors will attend the annual general meeting and to answer any questions from the Shareholders.
 - (d) General meetings of the Company provide a forum for Shareholders to exchange views directly with the Board members.

Investment Market Communication

14. To facilitate communication between the Company and the investment community, the Company conducts briefings and meetings with institutional investors and analysts on a regular basis as well as media interviews and roadshows to provide them with up-to-date and comprehensive information of the Company.