

Country Garden Holdings Company Limited 碧桂园控股有限公司 Stock Code:2007.HK

Newsletter October 2014

Product types breakdown of contracted sales

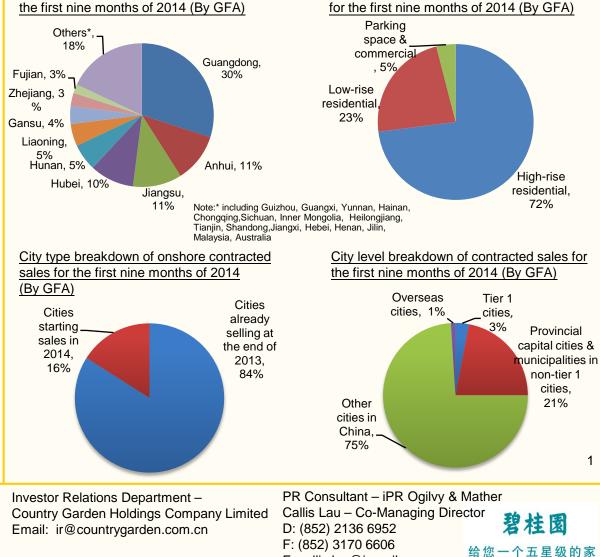


Country Garden Holdings Company Limited ("Country Garden" or the "Company") together with its subsidiaries, (collectively, the "Group") (stock code: 2007) is one of China's leading integrated property developers. It has standardized operations with business comprising property development, construction, installation, fitting, property management, as well as hotel development and management. In addition, "Country Garden" has been named by the PRC State Administration for Industry and Commerce as "China's Well-Known Trademarks" in the property sector in 2006. The Group became a constituent stock of MSCI Global Standard Indices on 1 September 2007. It also became a constituent stock of Hang Seng Composite Index 200 and Hang Seng Mainland Composite Index on 10 September 2007.

Contracted Sales

■For the first nine months of 2014, the Group achieved contracted sales of approximately RMB81.02 billion with contracted sales GFA of approximately 12.08 million square meters.

Geographical breakdown of contracted sales for the first nine months of 2014 (By GFA)



E: callis.lau@iprogilvy.com

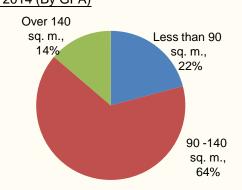


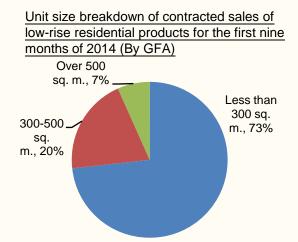
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Contracted Sales (Cont'd)

Unit size breakdown of contracted sales of highrise residential products for the first nine months of 2014 (By GFA)





■Top ten cities where the Group recorded the highest contracted sales for the first nine months of 2014 are as follows; the Group's aggregated contracted sales amount in these 10 cities is approximately RMB30.2 billion, accounting for 37% of the Group's total contracted sales.

Cities of the Contracted Sales	Contracted Sales (RMB Billion)	Contracted Sales GFA (Million Sq. M.)	Contracted Sales ASP (RMB/Sq. M.)
Guangdong – Guangzhou City	4.338	0.3740	11,600
Guangdong – Huizhou City	3.677	0.5108	7,199
Gansu – Lanzhou City	3.482	0.4660	7,473
Liaoning – Shenyang City	3.247	0.5327	6,096
Guangdong – Meizhou City	2.949	0.5126	5,753
Guangdong – Jiangmen City	2.880	0.4417	6,520
Guangdong – Foshan City	2.755	0.2977	9,254
Jiangsu – Zhenjiang City	2.365	0.3685	6,416
Anhui – Lu'an City	2.359	0.3914	6,026
Guangdong– Dongguan City	2.124	0.2626	8,087



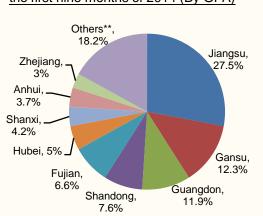
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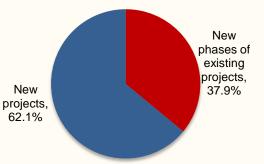
New Land Acquisitions

■The Group acquired RMB14.67 billion (including minority interests) new lands with estimated GFA of 16.73 million sq.m. for the first nine months of 2014. The estimated attributable GFA to the owners of the Company is approximately 16.21 million sq.m., and the total land premium is approximately RMB14.35 billion, the average land price is approximately RMB885/sq.m.. The breakdown of the estimated attributable GFA to the owners of the Company is as follows:

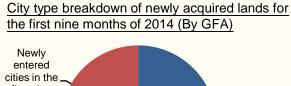
Provinces breakdown of newly acquired lands for the first nine months of 2014 (By GFA)



Project type breakdown of newly acquired lands for the first nine months of 2014 (By GFA)



Note: ** including Sichuan, Jilin, Hunan, Chongqing, Henan, Heilong jiang, Guangxi, Jiangxi, Hebei, Hainan



first nine months of 2014, 31%

Cities already entered at the end of 2013, 69%

