

Country Garden Holdings Company Limited

碧 桂 园 控 股 有 限 公 司

Stock Code:2007.HK

Newsletter
December 2014

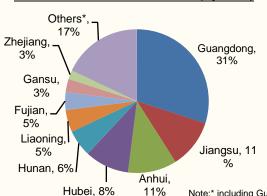


Country Garden Holdings Company Limited ("Country Garden" or the "Company") together with its subsidiaries, (collectively, the "Group") (stock code: 2007) is one of China's leading integrated property developers. It has standardized operations with business comprising property development, construction, installation, fitting, property management, as well as hotel development and management. In addition, "Country Garden" has been named by the PRC State Administration for Industry and Commerce as "China's Well-Known Trademarks" in the property sector in 2006. The Group became a constituent stock of MSCI Global Standard Indices on 1 September 2007. It also became a constituent stock of Hang Seng Composite Index 200 and Hang Seng Mainland Composite Index on 10 September 2007.

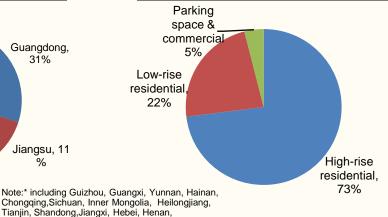
Contracted Sales

■For the first eleven months of 2014, the Group achieved contracted sales of approximately RMB 103.948 billion with contracted sales GFA of approximately 15.65 million square meters.

Geographical breakdown of contracted sales for the first eleven months of 2014 (By GFA)

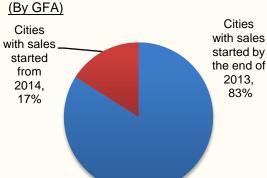


Product types breakdown of contracted sales for the first eleven months of 2014 (By GFA)

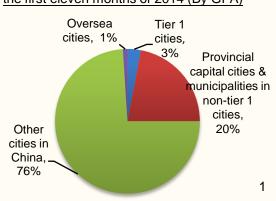


City type breakdown of onshore contracted sales for the first eleven months of 2014

Malaysia, Australia



City level breakdown of contracted sales for the first eleven months of 2014 (By GFA)



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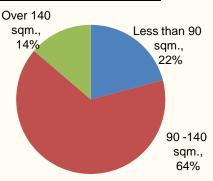
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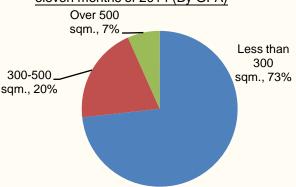


Contracted Sales (Cont'd)

<u>Unit size breakdown of contracted sales of high-rise residential products for the first eleven months of 2014 (By GFA)</u>



Unit size breakdown of contracted sales of low-rise residential products for the first eleven months of 2014 (By GFA)



■Top ten cities where the Group recorded the highest contracted sales for the first eleven months of 2014 are as follows; the Group's aggregated contracted sales amount in these 10 cities is approximately RMB38 billion, accounting for 37% of the Group's total contracted sales.

Cities of the Contracted Sales	Contracted Sales (RMB Billion)	Contracted Sales GFA (Million Sq. M.)	Contracted Sales ASP (RMB/Sq. M.)
Guangdong – Guangzhou City	5.643	0.5053	11,167
Guangdong – Huizhou City	4.528	0.6305	7,182
Liaoning – Shenyang City	4.143	0.7053	5,874
Gansu – Lanzhou City	3.903	0.5180	7,533
Guangdong – Jiangmen City	3.743	0.5972	6,267
Guangdong – Foshan City	3.578	0.3901	9,171
Guangdong – Meizhou City	3.542	0.6378	5,553
Jiangsu – Zhenjiang City	3.211	0.5126	6,264
Jiangsu – Nantong City	2.978	0.4269	6,977
Guangdong – Dongguan City	2.726	0.3352	8,132



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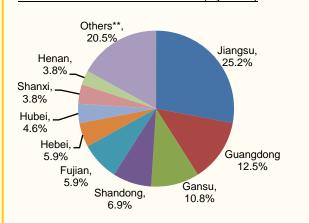
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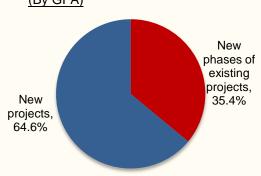
New Land Acquisitions

■The Group acquired RMB15.92 billion (including minority interests) new lands with estimated GFA of 18.42 million sqm. for the first eleven months of 2014. The estimated attributable GFA to the owners of the Company is approximately 17.53 million sqm., and the total land premium is approximately RMB15.38 billion, the average land price is approximately RMB877/sqm.. The breakdown of the estimated attributable GFA to the owners of the Company is as follows:

<u>Provinces breakdown of newly acquired lands for</u> the first eleven months of 2014 (By GFA)



Project type breakdown of newly acquired lands for the first eleven months of 2014 (By GFA)



Note: ** including Anhui, Zhejiang, Sichuan, Jilin, Hunan, Chongqing, Heilongjiang, Guangxi, Jiangxi, Hainan, Liaoning, Guizhou

City type breakdown of newly acquired lands for the first eleven months of 2014 (By GFA)

