

Country Garden Holdings Company Limited

碧桂园控股有限公司 Stock Code:2007.HK Newsletter September 2014



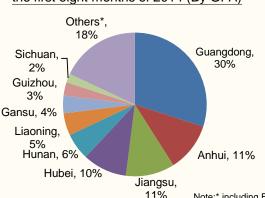
Country Garden Holdings Company Limited ("Country Garden" or the "Company") together with its subsidiaries, (collectively, the "Group") (stock code: 2007) is one of China's leading integrated property developers. It has standardized operations with business comprising property development, construction, installation, fitting, property management, as well as hotel development and management. In addition, "Country Garden" has been named by the PRC State Administration for Industry and Commerce as "China's Well-Known Trademarks" in the property sector in 2006. The Group became a constituent stock of MSCI Global Standard Indices on 1 September 2007. It also became a constituent stock of Hang Seng Composite Index 200 and Hang Seng Mainland Composite Index on 10 September 2007.

Contracted Sales

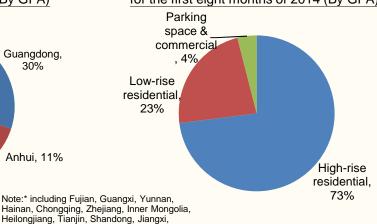
■For the first eight months of 2014, the Group achieved contracted sales of approximately RMB72.51 billion with contracted sales GFA of approximately 10.81 million square meters.

Hebei, Henan, Malaysia, Australia

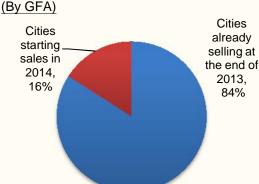
Geographical breakdown of contracted sales for the first eight months of 2014 (By GFA)



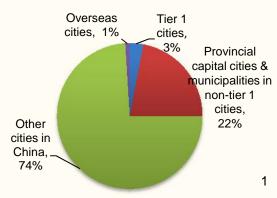
Product types breakdown of contracted sales for the first eight months of 2014 (By GFA)



City type breakdown of onshore contracted sales for the first eight months of 2014



City level breakdown of contracted sales for the first eight months of 2014 (By GFA)



Investor Relations Department – Country Garden Holdings Company Limited Email: ir@countrygarden.com.cn PR Consultant – iPR Ogilvy & Mather Callis Lau – Co-Managing Director

D: (852) 2136 6952 F: (852) 3170 6606

E: callis.lau@iprogilvy.com

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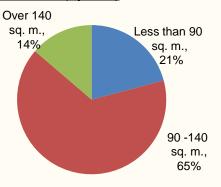
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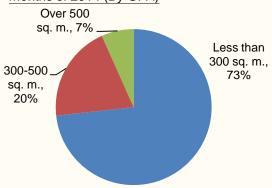


Contracted Sales (Cont'd)

Unit size breakdown of contracted sales of highrise residential products for the first eight months of 2014 (By GFA)



<u>Unit size breakdown of contracted sales of</u> <u>low-rise residential products for the first eight</u> months of 2014 (By GFA)



■Top ten cities where the Group recorded the highest contracted sales for the first eight months of 2014 are as follows; the Group's aggregated contracted sales amount in these 10 cities is approximately RMB27.4 billion, accounting for 38% of the Group's total contracted sales.

Cities of the Contracted Sales	Contracted Sales (RMB Billion)	Contracted Sales GFA (Million Sq. M.)	Contracted Sales ASP (RMB/Sq. M.)
Guangdong – Guangzhou City	3.903	0.3358	11,623
Gansu – Lanzhou City	3.299	0.4425	7,455
Guangdong – Huizhou City	3.237	0.4518	7,165
Liaoning – Shenyang City	2.913	0.4732	6,156
Guangdong – Meizhou City	2.772	0.4798	5,777
Guangdong – Jiangmen City	2.516	0.3784	6,650
Guangdong – Foshan City	2.432	0.2620	9,284
Anhui – Lu'an City	2.302	0.3819	6,029
Jiangsu – Zhenjiang City	2.127	0.3336	6,377
Hubei – Wuhan City	1.934	0.2665	7,258



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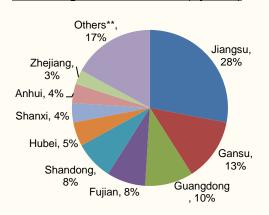
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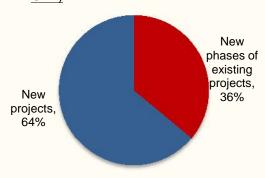
New Land Acquisitions

■The Group acquired RMB14.04 billion (including minority interests) new lands with estimated GFA of 16.28 million sq. m. for the first eight months of 2014. The estimated attributable GFA to the owners of the Company is approximately 15.86 million sq. m., and the total land premium is approximately RMB13.77 billion, the average land price is approximately RMB868/ sq. m.. The breakdown of the estimated attributable GFA to the owners of the Company is as follows:

Provinces breakdown of newly acquired lands for the first eight months of 2014 (By GFA)



Project type breakdown of newly acquired lands for the first eight months of 2014 (By GFA)



Note: ** including Sichuan, Jilin, Hunan, Chongqing, Henan, Heilongjiang, Guangxi, Jiangxi, Hebei, Hainan

City type breakdown of newly acquired lands for the first eight months of 2014 (By GFA)

