

Country Garden Holdings Company Limited 碧桂园控股有限公司 Stock Code:2007.HK

Newsletter January 2015

Product types breakdown of contracted sales

for the first twelve months of 2014 (By GFA)

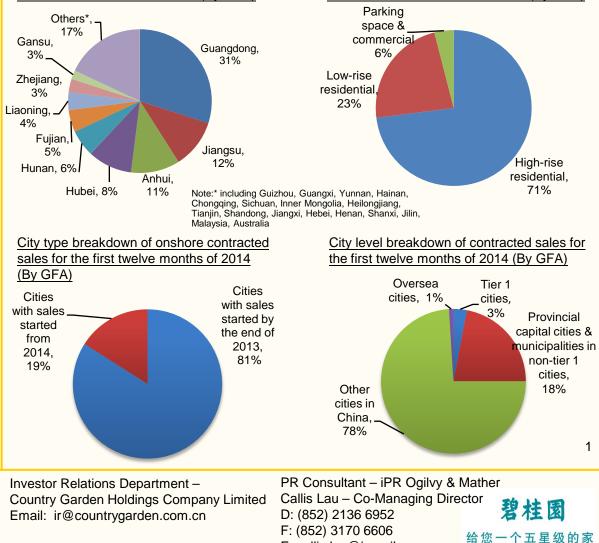


Country Garden Holdings Company Limited ("Country Garden" or the "Company") together with its subsidiaries, (collectively, the "Group") (stock code: 2007) is one of China's leading integrated property developers. It has standardized operations with business comprising property development, construction, installation, fitting, property management, as well as hotel development and management. In addition, "Country Garden" has been named by the PRC State Administration for Industry and Commerce as "China's Well-Known Trademarks" in the property sector in 2006. The Group became a constituent stock of MSCI Global Standard Indices on 1 September 2007. It also became a constituent stock of Hang Seng Composite Index 200 and Hang Seng Mainland Composite Index on 10 September 2007.

## **Contracted Sales**

■For the first twelve months of 2014, the Group achieved contracted sales of approximately RMB 128.8 billion with contracted sales GFA of approximately 19.28 million square meters.

Geographical breakdown of contracted sales for the first twelve months of 2014 (By GFA)



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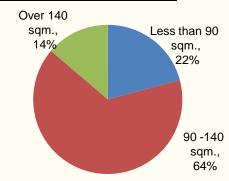


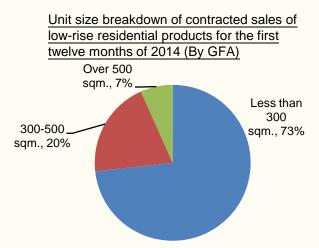
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## **Contracted Sales (Cont'd)**

Unit size breakdown of contracted sales of high-rise residential products for the first twelve months of 2014 (By GFA)





■Top ten cities where the Group recorded the highest contracted sales for the first twelve months of 2014 are as follows; the Group's aggregated contracted sales amount in these 10 cities is approximately RMB46.5 billion, accounting for 36% of the Group's total contracted sales.

Cities of the Contracted Sales	Contracted Sales (RMB Billion)	Contracted Sales GFA (Million Sq. M.)	Contracted Sales ASP (RMB/Sq. M.)
Guangdong – Guangzhou City	6.830	0.6200	11,016
Guangdong – Foshan City	5.213	0.5582	9,338
Guangdong – Huizhou City	5.061	0.7063	7,166
Liaoning – Shenyang City	4.909	0.8401	5,844
Guangdong – Jiangmen City	4.422	0.7306	6,052
Gansu – Lanzhou City	4.169	0.5481	7,607
Guangdong – Meizhou City	4.091	0.7913	5,170
Guangdong – Dongguan City	4.072	0.5226	7,791
Jiangsu – Zhenjiang City	3.945	0.6504	6,065
Jiangsu – Nantong City	3.813	0.5575	6,839



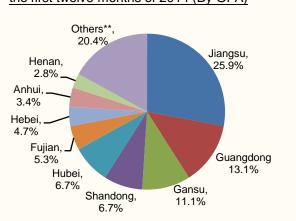
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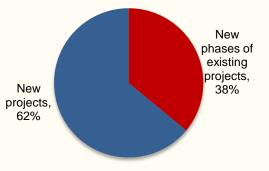
## **New Land Acquisitions**

■The Group acquired RMB16.41 billion (including minority interests) new lands with estimated GFA of 19.18 million sqm. for the first twelve months of 2014. The estimated attributable GFA to the owners of the Company is approximately 17.95 million sqm., and the total land premium is approximately RMB15.56 billion, the average land price is approximately RMB867/sqm.. The breakdown of the estimated attributable GFA to the owners of the Company is as follows:

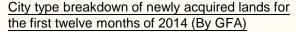
Provinces breakdown of newly acquired lands for the first twelve months of 2014 (By GFA)

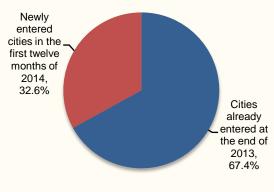


## Project type breakdown of newly acquired lands for the first twelve months of 2014 (By GFA)



Note: \*\* including Zhejiang, Shanxi, Sichuan, Jilin, Hunan, Chongqing, Heilongjiang, Guangxi, Jiangxi, Hainan, Liaoning, Guizhou





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