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# COUNTRY GARDEN HOLDINGS COMPANY LIMITED

碧 桂 園 控 股 有 限 公 司

(Incorporated in the Cayman Islands with limited liability)

(Stock code: 2007)

### ISSUE OF US\$900,000,000 7.50% SENIOR NOTES DUE 2020

On 26 February 2015, the Company, the Subsidiary Guarantors, the Subsidiary Guarantor Pledgors and the Initial Purchasers entered into the Purchase Agreement in relation to the issue of US\$900,000,000 7.50% senior notes due 2020.

The estimated net proceeds of the Notes Issue, after deducting the discount and other estimated expenses, will amount to approximately US\$888 million. The Company intends to use the net proceeds from the Notes Issue solely for refinancing the 2018 Notes and other existing indebtedness and related refinancing fees and expenses.

Approval in-principle has been received for the listing and quotation of the Notes on the SGX-ST. The SGX-ST assumes no responsibility for the correctness of any statements made or opinions expressed in this announcement. The listing and quotation of the Notes on the SGX-ST is not to be taken as an indication of the merits of the Company, the Subsidiary Guarantors, the Company's associated companies or the Notes.

The Notes will not be designated for trading in the Financial Industry Regulatory Authority, Inc.'s PORTAL market.

Closing of the Notes Issue is, subject to fulfilment of certain conditions precedent, expected to take place on or about 9 March 2015.

Reference is made to the announcement of the Company dated 26 February 2015 in relation to the Notes Issue. The Board is pleased to announce that on 26 February 2015, the Company, the Subsidiary Guarantors, the Subsidiary Guarantor Pledgors and the Initial Purchasers entered into the Purchase Agreement in relation to the Notes Issue.

#### THE PURCHASE AGREEMENT

Date: 26 February 2015

Parties: (a) the Company as the issuer;

- (b) the Subsidiary Guarantors as the guarantors of the Company's obligations under the Notes;
- (c) the Subsidiary Guarantor Pledgors that will pledge the capital stock of other Subsidiary Guarantors held by them to secure the obligations under their respective Subsidiary Guarantees; and
- (d) the Initial Purchasers.

J.P. Morgan, Goldman Sachs, HSBC, Deutsche Bank, CLSA and Wing Lung Bank are the joint lead managers and joint bookrunners in connection with the Notes Issue. To the best of the Directors' knowledge, information and belief, having made all reasonable enquiries, each of J.P. Morgan, Goldman Sachs, HSBC, Deutsche Bank, CLSA and Wing Lung Bank is an independent third party and not a connected person of the Company and its connected persons.

The Notes have not been and will not be registered under the U.S. Securities Act. The Notes will only be offered outside of the United States to non-U.S. persons in compliance with Regulation S under the U.S. Securities Act.

None of the Notes will be offered to the public in Hong Kong or be placed to any connected persons of the Company.

## **Principal terms of the Notes**

(h)

Issuer:	the Company		
Aggregated principal amount:	US\$900,000,000		
Offering price:	100.00% of the principal amount of the Notes and accrued interest, if any		
Settlement date:	9 March 2015		
Interest rate:	7.50% per annum, payable semi-annually in arrears in 9 March and 9 September of each year, commencing on 9 September 2015		
Maturity:	9 March 2020		
Subsidiary Guarantees:	guarantees will be provided by the Subsidiary Guarantors		
the Company expressly subording in right of payment with all other to any priority rights of such under the company of the com	enior in right of payment to any existing and future obligations of nated in right of payment to the Notes and rank at least pari passur unsecured, unsubordinated indebtedness of the Company (subject asubordinated indebtedness pursuant to applicable law). The Notes d to all existing and future obligations of the subsidiaries of the ary Guarantors.		
	e guarantees to be provided by the Subsidiary Guarantors will limit pility of its restricted subsidiaries to, among other things:		
(a) incur or guarantee additional indebtedness and issue disqualified or preferred stock;			
(b) declare dividends on its ca	declare dividends on its capital stock or purchase or redeem capital stock;		
(c) make investments or other	make investments or other specified restricted payments;		
(d) issue or sell capital stock of	issue or sell capital stock of restricted subsidiaries;		
(e) guarantee indebtedness of	guarantee indebtedness of restricted subsidiaries;		
(f) sell assets;	sell assets;		
(g) create liens;	create liens;		

enter into sale and leaseback transactions;

- (i) enter into agreements that restrict the restricted subsidiaries' ability to pay dividends, transfer assets or make intercompany loans;
- (j) enter into transactions with shareholders or affiliates; and
- (k) effect a consolidation or merger.

#### **Events of default**

The events of defaults under the Notes include, among other things:

- (i) default in the payment of principal;
- (ii) default in the payment of interest;
- (iii) defaults in the performance of or breaches of any other covenant or agreement in the Indenture or under the Notes;
- (iv) there occurs with respect to any indebtedness of the Company or any restricted subsidiary having an outstanding principal amount of US\$20 million or more in the aggregate for all such indebtedness (a) an event of default that has caused the holder of such indebtedness to declare such indebtedness to be due and payable prior to its stated maturity and/or (b) the failure to make a principal payment when due;
- (v) one or more final judgments or orders for the payment of money are rendered against the Company or any of its restricted subsidiaries and are not paid or discharged;
- (vi) involuntary bankruptcy or insolvency proceedings against the Company or any restricted subsidiary;
- (vii) voluntary bankruptcy or insolvency proceedings commenced by the Company or any restricted subsidiary; and
- (viii) default by the Company or any Subsidiary Guarantor Pledgor in the performance of any of its obligations under the security provided in relation to the Notes.

#### Redemption

At any time and from time to time on or after 9 March 2018, the Company may redeem the Notes, in whole or in part, at a redemption price equal to the percentage of principal amount set forth

below plus accrued and unpaid interest to (but not including) the redemption date if redeemed during the twelve month period beginning on 9 March of each of the years indicated below.

Period	Redemption price
2018	103.750%
2019	101.875%

At any time prior to 9 March 2018, the Company may at its option redeem the Notes, in whole but not in part, at a redemption price equal to 100% of the principal amount of the Notes plus the applicable premium as of, and accrued and unpaid interest, if any, to (but not including) the redemption date. The Company will give not less than 30 days' nor more than 60 days' notice of any redemption.

At any time and from time to time prior to 9 March 2018, the Company may redeem up to 35% of the aggregate principal amount of the Notes with the proceeds from sales of certain kinds of the Company's capital stock at a redemption price of 107.50% of the principal amount of the Notes, plus accrued and unpaid interest, if any, to (but not including) the redemption date, provided that at least 65% of the aggregate principal amount of the Notes originally issued remains outstanding after each such redemption and any such redemption takes place within 60 days after the closing of the related sale of the Company's capital stock and subject to certain conditions.

#### Proposed use of proceeds

The estimated net proceeds of the Notes Issue, after deducting the underwriting discount and other estimated expenses, will amount to approximately US\$888 million. The Company intends to use the net proceeds from the Notes Issue solely for refinancing the 2018 Notes and other existing indebtedness and related refinancing fees and expenses.

#### Listing

Approval in-principle has been received for the listing and quotation of the Notes on the SGX-ST. The SGX-ST assumes no responsibility for the correctness of any statements made or opinions expressed in this announcement. The listing and quotation of the Notes on the SGX-ST is not to be taken as an indication of the merits of the Company, the Subsidiary Guarantors, the Company's associated companies or the Notes.

The Notes will not be designated for trading in the Financial Industry Regulatory Authority, Inc.'s PORTAL market.

#### **Ratings**

The Notes have been provisionally rated BB+ by Standard & Poor's Ratings Services, Ba2 by Moody's Investors Service, Inc. and BB+ by Fitch Ratings.

#### ABOUT COUNTRY GARDEN

The Group is one of the leading integrated property developers in the PRC, with substantially all of the Group's assets and operations based in the PRC. The Group's primary business is the development of large-scale residential community projects and the sale of various types of properties, including townhouses, apartment buildings, parking spaces and retail shops. As an integrated property developer, the Group's lines of business also include construction, installation, fitting and decoration as well as property management. Ancillary to the Group's projects, the Group also develops and manages hotels within some of the Group's projects to enhance their potential for value appreciation. The residential home projects of the Group are generally located in suburban areas of first-tier cities, and in the newly urbanized town centers of second and third-tier cities in the PRC. The Group has expanded operations into Malaysia and Australia in 2011 and 2013, respectively.

#### **DEFINITIONS**

In this announcement, the following expressions shall have the meanings set out below unless the context requires otherwise:

"2018 Notes"	the US\$900 million 11.125% senior notes due 2018 issued by the
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Company on 23 February 2011

"Board" the board of Directors

"Company" Country Garden Holdings Company Limited, a company

incorporated in the Cayman Islands with limited liability, the shares of which are listed on the main board of the Stock

Exchange

"CLSA" CLSA (a CITIC Securities Company), one of the joint lead

managers and joint bookrunners in respect of the offer and sale of

the Notes

"connected person" has the meaning ascribed to it under the Listing Rules

"Deutsche Bank" Deutsche Bank AG, Singapore Branch, one of the joint lead

managers and joint bookrunners in respect of the offer and sale of

the Notes

"Directors" the directors of the Company

"Goldman Sachs" Goldman Sachs (Asia) L.L.C., one of the joint lead managers and

joint bookrunners in respect of the offer and sale of the Notes

"Group" the Company and its subsidiaries

"Hong Kong" the Hong Kong Special Administrative Region of the PRC

"HSBC"	The Hongkong and Shanghai Banking Corporation Limited, one of the joint lead managers and joint bookrunners in respect of the offer and sale of the Notes
"Indenture"	the Indenture to govern the Notes
"Initial Purchasers"	J.P. Morgan, Goldman Sachs, HSBC, Deutsche Bank, CLSA and Wing Lung Bank
"J.P. Morgan"	J.P. Morgan Securities plc, one of the joint lead managers and joint bookrunners in respect of the offer and sale of the Notes
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange
"Notes"	US\$900,000,000 7.50% senior notes due 2020 to be issued by the Company
"Notes Issue"	the issue of the Notes by the Company
"PRC"	the People's Republic of China excluding Hong Kong, Macau Special Administrative Region and Taiwan for the purpose of this announcement
"Purchase Agreement"	the agreement dated 26 February 2015 entered into between the Company, the Subsidiary Guarantors, the Subsidiary Guarantor Pledgors and the Initial Purchasers in relation to the Notes Issue
"SGX-ST"	Singapore Exchange Securities Trading Limited
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Subsidiary Guarantees"	guarantees to be provided by the Subsidiary Guarantors
"Subsidiary Guarantors"	certain subsidiaries of the Company which will guarantee payment of the Notes pursuant to the Indenture
"Subsidiary Guarantor Pledgors"	each a Subsidiary Guarantor that will pledge the capital stock of other Subsidiary Guarantors held by it to secure the obligations of such Subsidiary Guarantor under its Subsidiary Guarantee
"US\$"	US dollar, the lawful currency of the United States of America
"U.S. Securities Act"	the United States Securities Act of 1933, as amended

"Wing Lung Bank"

Wing Lung Bank Limited, one of the joint lead managers and joint bookrunners in respect of the offer and sale of the Notes

"%"

per cent

By order of the Board Country Garden Holdings Company Limited WU Jianbin

Executive Director

Hong Kong 27 February 2015

As of the date of this announcement, the executive Directors are Mr. YEUNG Kwok Keung (Chairman), Ms. YANG Huiyan (Vice Chairman), Mr. MO Bin (President), Mr. ZHU Rongbin (Associate President), Mr. WU Jianbin (Chief Financial Officer), Ms. YANG Ziying, Mr. YANG Erzhu, Mr. SU Rubo, Mr. OU Xueming, Mr. YANG Zhicheng, Mr. XIE Shutai, Mr. SONG Jun, Mr. LIANG Guokun and Mr. SU Baiyuan. The independent non-executive Directors are Mr. LAI Ming, Joseph, Mr. SHEK Lai Him, Abraham, Mr. TONG Wui Tung, Ronald, Mr. HUANG Hongyan, Ms. HUANG Xiao, Mr. LIU Hongyu, Mr. MEI Wenjue and Mr. YEUNG Kwok On.