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# COUNTRY GARDEN HOLDINGS COMPANY LIMITED 碧桂園控股有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2007)

## PROPOSED ISSUE OF SENIOR NOTES

The Company proposes to conduct an international offering of senior notes with bullet repayment unless redeemed earlier pursuant to their terms. In connection with the offering, the Company will provide certain institutional investors with recent corporate and financial information regarding the Group, including updated risk factors and description of the projects undertaken by the Group, management's discussion and analysis, related party transactions and indebtedness information, which information has not previously been made public. An extract of such recent information can be viewed at the Company's website <code>www.countrygarden.com.cn</code> at approximately the same time when such information are released to the institutional investors. The pricing of the proposed Notes Issue, including the aggregate principal amount, the Offer Price and interest rate, will be determined through a book building exercise conducted by J.P. Morgan as the sole bookrunner and lead manager. Upon finalizing the terms of the Notes, J.P. Morgan and the Company will enter into the Purchase Agreement. If the Notes are issued, the Company currently intends to use the proceeds of the proposed Notes Issue to finance existing and new property projects, including but not limited to payment of land premium and construction costs, to repay in full the existing CKWB Loan and for general corporate purposes.

The Notes will be designated for trading in the Financial Industry Regulatory Authority Inc.'s PORTAL Market. Application will be made for the listing of Notes on the SGX-ST. Admission of the Notes to the Official List of the SGX-ST is not to be taken as an indication of the merits of the Company or the Notes.

As no binding agreement in relation to the proposed Notes Issue has been entered into as at the date of this announcement, the proposed Notes Issue may or may not materialize. Investors and shareholders of the Company are urged to exercise caution when dealing in the securities of the Company. Further announcement in respect of the proposed Notes Issue will be made by the Company should the Purchase Agreement be signed.

#### THE PROPOSED NOTES ISSUE

#### Introduction

The Company proposes to conduct an international offering of senior notes to international institutional investors in Asia, Europe and the United States. In connection with the offering, the Company will provide certain institutional investors with recent corporate and financial information regarding the Group, including updated risk factors and description of the projects undertaken by the Group, management's discussion and analysis, related party transactions and indebtedness information, which information has not previously been made public. An extract of such recent information can be viewed at the Company's website www.countrygarden.com.cn at approximately the same time when such information are released to the institutional investors. The pricing of the proposed Notes Issue, including the aggregate principal amount, the Offer Price and interest rate, will be determined through a book building exercise conducted by J.P. Morgan as the sole bookrunner and lead manager. The Notes, if issued, will have bullet repayment, unless earlier redeemed pursuant to their terms. As at the date hereof, the amount, terms and conditions of the proposed Notes Issue are yet to be determined. Upon finalizing the terms of the Notes, J.P. Morgan and the Company will enter into the Purchase Agreement. The Company will make a further announcement upon the execution of the Purchase Agreement.

The proposed Notes Issue will only be offered by J.P. Morgan (i) in the United States, to qualified institutional buyers in reliance on the exemption from the registration requirements of the Securities Act provided by Rule 144A under the Securities Act, and (ii) outside the United States, in compliance with Regulation S under the Securities Act. None of the proposed Notes Issue will be offered to the public in Hong Kong and none of the proposed Notes Issue will be placed to any connected persons of the Company.

#### Reason for the Notes Issue

The Group is one of the leading integrated property developers in the PRC, with substantially all of the Group's assets and operations based in the PRC. The Group's primary business is the development of large-scale residential community projects and the sale of various types of properties, including townhouses, apartment buildings, parking spaces and retail shops. As an integrated property developer, the Group's lines of business also include construction, installation, fitting and decoration as well as property management. Ancillary to the Group's projects, the Group also develops and manages hotels within some of the Group's projects to enhance their potential for value appreciation. The residential home projects of the Group are generally located in suburban areas of first-tier cities, and in the newly urbanized town centers of second- and third-tier cities.

The proposed Notes Issue is being undertaken to supplement the Group's funding of its expansion and growth plan. The Company believes that the proposed Notes Issue will further extend the Company's international profile and improve its ability to access the international debt capital markets to support the growth of the Company.

#### Proposed use of proceeds

The Company intends to apply the net proceeds from the proposed Notes Issue as follows:-

- (i) to finance existing and new property projects including but not limited to payment of land premium and construction costs;
- (ii) to repay the existing CKWB Loan; and
- (iii) for general corporate purposes.

The Company may adjust the foregoing acquisition and development plans in response to changing market conditions and circumstances. The Company will carefully evaluate the situation and may reallocate the use of the proceeds from the proposed Notes Issue.

#### Listing

The Notes will be designated for trading in the Financial Industry Regulatory Authority Inc.'s PORTAL Market. Application will be made for the listing of Notes on the SGX-ST. Admission of the Notes to the Official List of the SGX-ST is not to be taken as an indication of the merits of the Company or the Notes. No listing of the Notes has been sought in Hong Kong.

#### **GENERAL**

As no binding agreement in relation to the proposed Notes Issue has been entered into as at the date of this announcement, the proposed Notes Issue may or may not materialize. Investors and shareholders of the Company are urged to exercise caution when dealing in the securities of the Company. Further announcement in respect of the proposed Notes Issue will be made by the Company as and when appropriate.

### **DEFINITIONS**

In this announcement, the following expressions shall have the meanings set out below unless the context requires otherwise:-

"Board" the board of Directors of the Company

"CKWB Loan" a loan facility with an aggregate principal amount up to

US\$35,000,000 granted by CITIC Ka Wah Bank Limited to the

Company

"Company" Country Garden Holdings Company Limited, a company

incorporated in the Cayman Islands with limited liability, the shares

of which are listed on the main board of the Stock Exchange

"connected person" has the meaning ascribed to it under the Listing Rules

"Directors" the directors of the Company

"Group" the Company and its subsidiaries

"Hong Kong" the Hong Kong Special Administrative Region of the PRC

"HK\$" Hong Kong dollar, the lawful currency of Hong Kong

"J.P. Morgan"

J.P. Morgan Securities Ltd. as the sole bookrunner and lead manager

in respect of the offer and sale of the proposed Notes Issue

"Listing Rules" the Rules Governing the Listing of Securities on the Stock

Exchange

"Notes" the senior notes to be issued by the Company

"Notes Issue" the issue of the Notes by the Company

"Offer Price" the final price at which the Notes will be sold

"PRC" the People's Republic of China

"Purchase Agreement" the agreement proposed to be entered into between the Company

and J.P. Morgan in relation to the Notes Issue pursuant to which the

J.P. Morgan will act as the initial purchaser of the Notes

"Securities Act" the United States Securities Act of 1933, as amended

"SGX-ST" Singapore Exchange Securities Trading Limited

"Share(s)" ordinary share(s) of HK\$0.10 each in the share capital of the

Company

"Stock Exchange" The Stock Exchange of Hong Kong Limited

"US\$" US dollar, the lawful currency of the United States of America

"%" per cent

# By order of the Board Country Garden Holdings Company Limited CUI Jianbo

President and Executive Director

#### Foshan, Guangdong Province, PRC, 1 September 2009

As at the date of this announcement, the Board of Directors of the Company comprises twelve Directors of which Mr. YEUNG Kwok Keung (Chairman), Mr. CUI Jianbo, Ms. YANG Huiyan, Mr. YANG Erzhu, Mr. SU Rubo, Mr. ZHANG Yaoyuan, Mr. OU Xueming, Mr. YANG Zhicheng and Mr. YANG Yongchao are executive Directors and Mr. LAI Ming, Joseph, Mr. SHEK Lai Him, Abraham and Mr. TONG Wui Tung, Ronald are independent non-executive Directors.

http://www.countrygarden.com.cn