

Newsletter Mar 2011



Country Garden Holdings Company Limited ("Country Garden" or the "Group", stock code: 2007) is one of China's leading integrated property developers. The Group runs a standardized management system, with business comprising construction, installation, fitting, project development, property management, as well as hotel development and management. In addition, "Country Garden" has been named by the PRC State Administration for Industry and Commerce as "China's Well-known Trademark" in the property sector. The Company became a constituent stock of MSCI Global Standard Indices on 1 September 2007. It also became a constituent stock of Hang Seng Composite Index 200 and Hang Seng Mainland Composite Index on 10 September 2007.

Latest News

- As of 28 February 2011, the attributable gross floor area (GFA) (not site area, same as below) with land use right certificates is approximately 48.59 million sq. m. (excluding the GFA of which relevant land sales contracts were signed but the application for land use right certificates is in progress). Among which, the attributable GFA with construction permits is around 13.95 million sq. m. The Group has completed the master planning of projects with attributable GFA of approximately 3.83 million sq. m., and has submitted the application for the construction permits to related authorities.
- The Group achieved contracted sales of approximately RMB6.8 billion for the first two months of 2011, with contracted sales GFA of approximately 1.02 million sq. m., representing a year-on-year growth of approximately 72% and 49% respectively. As at 28 February 2011, the Group has approximately RMB1.5 billion transaction amount pending on final contract signing.
- In February 2011, the Group achieved contracted sales of approximately RMB2.1 billion and contracted sales GFA was approximately 340,000 sq. m., posting a year-on-year growth of approximately 22% and approximately 8% respectively.

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Breakdown by Development Status for Attributable GFA of Property Development with Land Use Rights (as of 28 February 2011)

Development Status Details	GFA ('000 sq. m.)
 GFA completed and pre-sold but not yet delivered (not site area) The total GFA of properties completed and pre-sold but have not yet reached the delivery date as stipulated in the respective sales and purchase contract 	1,120
GFA completed but unsold (not site area) - The total GFA of properties completed but unsold	1,930
 GFA with construction permit obtained (not site area) Among which, about 2.47 million sq. m. has already met pre-sale conditions and available for pre-sale 	13,950
 GFA under approval for construction permits (not site area) Land use right certificates obtained Master planning, construction design and tender for construction completed with relevant documents submitted to government departments pending on construction approval. Once approved, construction will commence immediately 	3,830
 GFA in the process of master planning (not site area) Land use right certificates obtained with master planning underway Upon completion of planning (e.g. master planning), relevant documents will be submitted to government departments for construction approval 	27,760
Total	48,590





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Properties Under Development (as of 28 February 2011)

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Project	City (District)	Aggregate GFA for the entire project (sq. m.)	Interest attribu- table to the Group (%)	GFA with construction permit obtained ⁽¹⁾ (sq. m.)	Actual construction commence- ment date	Total saleable GFA presold (sq. m.)	Estimated completion date
Huanan Country Garden (Phase 1-5 &7)	Guangzhou (Panyu)	1,073,825	100	75,156	7/12/2009	68,851	4Q2011
Country Garden Phoenix City	Guangzhou (Zengcheng)	4,632,077	100	994,373	29/4/2007	333,590	3Q2012
Holiday Islands – Huadu	Guangzhou (Huadu)	444,596	100	77,318	11/5/2006	26,998	3Q2011
Shunde Country Garden (incl. Country Garden West Court)	Foshan (Shunde)	2,414,783	100	111,615	26/3/2008	23,736	3Q2012
Jun'an Country Garden	Foshan (Shunde)	254,509	90	864	6/1/2010	0	3Q2011
Gaoming Country Garden	Foshan (Gaoming)	986,189	100	212,761	31/5/2006	94,769	3Q2012
Heshan Country Garden	Jiangmen (Heshan)	2,023,660	100	466,893	15/1/2010	110,670	4Q2012
Wuyi Country Garden	Jiangmen (Pengjiang)	952,007	100	225,415	16/4/2010	82,317	3Q2012
Xinhui Country Garden	Jiangmen (Xinhui)	588,759	100	194,293	16/4/2008	156,805	1Q2012
Taishan Country Garden	Jiangmen (Taishan)	2,629,915	100	369, 830	24/5/2006	105,004	3Q2013
Zhaoqing Country Garden	Zhaoqing (Gaoyao)	489,869	51	3,183	8/10/2006	541	3Q2011
Shaoguan Country Garden	Shaoguan (Zhenjiang)	1,961,776	100	269,068	17/1/2007	43,992	2Q2012
Huiyang Country Garden	Huizhou (Huiyang)	1,233,891	90	313,091	22/8/2007	58,491	4Q2012
Lechang Country Garden	Shaoguan (Lechang)	586,695	100	173,735	11/4/2008	34,266	3Q2012
Shaoguan Country Garden – Sun Palace	Shaoguan (Xilian)	3,531,898	100	160,557	28/12/2009	89,220	4Q2011
Enping Country Garden	Jiangmen (Enping)	319,289	100	2,050	13/12/2007	0	2Q2011
Shanwei Country Garden	Shanwei (Shanwei)	442,439	100	135,517	11/11/2009	132, 341	2Q2011
Yangshan Country Garden	Qingyuan (Yangshan)	773,129	100	46,957	1/4/2010	36,937	3Q2011
Maoming Country Garden	Maoming (Maonan)	375,470	100	160,762	8/4/2010	42,846	4Q2012
Zhaoqing Country Garden – Hill Lake Palace	Zhaoqing (Gaoyao)	241,155	51	97,235	1/6/2009	33,669	2Q2012
Country Garden – Park Prime	Jiangmen (Heshan)	217,183	100	101,952	22/4/2010	0	2Q2012
Country Garden – Grand Garden	Guangzhou (Zengcheng)	402,713	100	235,523	10/2/2010	113,493	4Q2011
Holiday Islands – Qingyuan	Qingyuan (Qingcheng)	436,060	100	283,239	29/1/2010	141,890	2Q2012
Country Garden Wonderland	Foshan (Nanhai)	144,110	100	143,231	22/12/2009	44,177	4Q2011
Huaiji Country Garden	Zhaoqing (Huaiji)	126,838	100	125,490	29/10/2009	98,221	3Q2011
Jianghai Country Garden	Jiangmen (Jianghai)	456,839	100	113,709	31/3/2010	35,715	2Q2012
Country Garden City Garden	Foshan (Chancheng)	586,257	90	239,456	30/7/2010	40,503	4Q2012
Deqing Country Garden	Zhaoqing (Deqing)	203,094	100	97,564	17/5/2010	62,275	2Q2011
Yunfu Country Garden	Yunfu (Jinshan)	170,369	100	160,902	7/5/2010	52,877	1Q2013
Country Garden Grand Palace	Foshan (Shunde)	370,340	100	366,026	3/2/2010	117,590	4Q2012
Country Garden – Springs City	Qingyuan (Fogang)	535,028	100	69,035	2/4/2010	0	2Q2012
Country Garden – Hill Lake Grand Palace	Jiangmen (Heshan)	760,042	80	52,730	18/2/2011	0	2Q2012

Note: 1.

Excluding common facilities area

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Properties Under Development (as of 28 February 2011)

	Onder Det	ciopinent (
Project	City (District)	Aggregate GFA for the entire project (sq. m.)	Interest attribu- table to the Group (%)	GFA with construction permit obtained ⁽¹⁾ (sq. m.)	Actual construction commence- ment date	Total saleable GFA presold (sq. m.)	Estimated completion date
Beiliu Country Garden	Yulin (Beiliu)	335,023	100	110,684	2/2/2010	66,969	4Q2011
Dalang Country Garden	Dongguan (Dalang)	383,020	100	373,293	27/4/2010	103,773	3Q2012
Country Garden Grand Palace	Guangzhou (Nansha)	165,147	100	153,927	22/4/2010	46,691	3Q2012
Kinhui Country Garden – Phase IV	Jiangmen (Xinhui)	407,157	100	362,767	24/3/2010	23,384	4Q2013
Country Garden Grand Lake	Zhongshan (Wuguishan)	79,886	100	74,477	29/9/2010	0	4Q2011
Fengkai Country Garden	Zhaoqing (Fengkai)	217,744	100	70,547	14/10/2010	0	2Q2012
Changsha Country Garden	Changsha (Changsha)	943,028	100	174,344	25/11/2009	19,955	2Q2012
Country Garden – Hill Lake Palace	Changsha (Ningxiang)	641,404	100	13,134	16/10/2008	0	4Q2011
Taizhou Country Garden	Taizhou (Haining)	774,896	100	185,870	27/6/2007	33,648	2Q2012
Vanzhouli Country Garden	Hulunbeier (Manzhouli)	1,589,271	100	286,253	23/7/2007	0	3Q2012
King'anmeng Country Garden	Xing'anmeng (Keyouqianqi)	941,301	100	196,864	20/9/2007	26,200	4Q2012
Fongliao Country Garden	Tongliao (Keerqin)	1,664,109	100	297,992	3/11/2007	0	4Q2012
Nuhan Country Garden	Wuhan (Hannan)	782,899	100	367,877	30/1/2008	33,588	4Q2013
Xianning Country Garden	Xianning (Xian'an)	440,022	100	45,528	25/9/2009	11,847	3Q2011
Suizhou Country Garden	Suizhou (Chengnan)	1,422,114	100	143,350	21/5/2008	48,709	3Q2011
lingmen Country Garden	Jingmen (Duodao)	250,407	100	89,815	8/2/2010	87,319	2Q2011
Country Garden – Sun Palace	Shenyang (Daoyi)	1,060,264	100	278,032	6/11/2007	915	4Q2012
Shenyang Sountry Garden	Shenyang (Huashan)	1,457,427	100	154,706	21/7/2007	3,698	4Q2012
Country Garden – Phoenix City	Shenyang (Sujiatun)	1,171,482	100	885,838	24/9/2007	33,323	2Q2013
Country Garden – Galaxy Palace	Shenyang (Yuhong)	1,703,469	100	393,790	19/3/2008	70,323	4Q2012
Haicheng Country Garden	Anshan (Haicheng)	602,308	100	25,490	1/4/2010	4,086	3Q2011
Country Garden	Chaohu (Zhongmiao)	764,314	100	277,199	29/1/2008	87,171	2Q2012
Huangshan Country Garden	Huangshan (Huangshan)	333,319	100	46,206	2/2/2010	6,659	4Q2011
Chizhou Country Garden	Chizhou (Chizhou)	394,128	100	192,337	27/1/2008	71,771	2Q2012
Chaohu Country Garden	Chaohu (Nan'an)	685,137	100	169,569	16/5/2008	105,278	4Q2012
Country Garden – Hill Lake City	Chaohu (Hexian)	1,000,756	100	522,479	9/5/2008	216,049	4Q2011
Nuhu Country Garden	Wuhu (Sanshanqu)	2,569,041	100	366,617	25/6/2008	116,614	2Q2012
Anqing Country Garden	Anqing (Anqing)	1,729,503	100	203,739	19/6/2008	32,656	4Q2012
Yiyang Country Garden	Yiyang (Yiyang)	549,220	100	65,665	28/4/2010	30,429	4Q2011
Liuyang Country Garden	Changsha (Liuyang)	372,574	100	35,059	10/11/2010	0	3Q2011
Country Garden – Hot Spring City	Xianning (Xian'an)	545,346	100	109,921	29/4/2010	66,113	3Q2011
lianjin Country Garden	Tianjin (Balitai)	969,100	100	310,427	12/6/2010	142,984	3Q2013
Suihua Country Garden	Suihua (Beilin)	254,383	100	30,535	25/9/2008	572	2Q2012
Country Garden - Phoenix City	Zhenjiang (Jurong)	603,839	100	534,229	11/1/2011	0	2Q2012
Chuzhou Country Garden Provisional Name)	Chuzhou (Nanjiao)	1,439,426	100	438,780	12/10/2010	0	4Q2012
Fotal attributable GFA				13,951,778			

Note: 1.

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Details of the 17 Hotels in Operation (as of 28 February 2011)

Hotel Name	Location	Actual/ *Estimated Opening Date	No. of Rooms	Star-rating ⁽¹⁾	
Shunde Country Garden Holiday Resort	Shunde Country Garden	Feb 2000	152	4-star (in operation)	
Guangzhou Country Garden Phoenix City Hotel	Country Garden – Phoenix City	Nov 2003	573	5-star (in operation)	
Qingyuan Country Garden Holiday Islands Hotel	Qingyuan Holiday Islands Country Garden	Dec 2004	201	5-star (in operation)	
Heshan Country Garden Phoenix City Hotel	Heshan Country Garden	Jul 2005	280	5-star (in operation)	
Yangjiang Country Garden Phoenix Hotel	Yangdong Country Garden	May 2007	342	5-star (in operation)	
Wuyi Country Garden Phoenix Hotel	Wuyi Country Garden	Dec 2005	95	5-star rating standard (in operation)	
Changsha Venice Palace Hotel	Changsha Country Garden	Oct 2007	343	5-star rating standard (in operation)	
Taishan Country Garden Phoenix Hotel	Taishan Country Garden	Nov 2007	337	5-star rating standard (in operation)	
Zhaoqing Country Garden Phoenix Hotel	Zhaoqing Country Garden	Feb 2009	285	5-star rating standard (in operation)	
Xinhui Country Garden Phoenix Hotel	Xinhui Country Garden	Mar 2009	374	5-star rating standard (in operation)	
Gaoming Country Garden Phoenix Hotel	Gaoming Country Garden	Nov 2009	337	5-star rating standard (in operation)	
Country Garden Phoenix Hot Spring Hotel	Country Garden – Hot Spring City	Nov 2009	335	5-star rating standard (in operation)	
Chongqing Country Garden Phoenix Hotel	Changshou Country Garden	Sep 2010	336	5-star rating standard (in operation)	
Jingmen Country Garden Phoenix Hotel	Jingmen Country Garden	Oct 2010	138	5-star rating standard (in operation)	
Wuhu Country Garden Maritim Hotel	Wuhu Country Garden	Dec 2010	602	5-star rating standard (in operation)	
Wuhan Country Garden Phoenix Hotel	Wuhan Country Garden	Jan 2011	334	5-star rating standard (in operation)	
Binhu City Phoenix Hotel	Country Garden Lakeside City	Jan 2011	337	5-star rating standard (in operation)	

Note:

1.

Hotels are only allowed to apply for star rating after one year of operation.



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Details of the 19 Hotel Projects under Construction (as of 28 February 2011)

Hotel Name	Location	Actual/ *Estimated Opening Date	No. of Rooms	Star-rating ⁽¹⁾
Suizhou Country Garden Phoenix Hotel ⁽²⁾	Suizhou Country Garden	2011*	378	5-star rating standard (under construction)
Anqing Country Garden Phoenix Hotel ⁽³⁾	Anging Country Garden	2011*	334	5-star rating standard (under construction)
Shaoguan Country Garden Phoenix Hotel ⁽⁴⁾	Shaoguan Country Garden	2011*	335	5-star rating standard (under construction)
Chizhou City Country Garden Phoenix Hotel ⁽⁵⁾	Chizhou Country Garden	2011*	338	5-star rating standard (under construction)
Chaohu Phoenix Hotel	Chaohu Country Garden	2011*	336	5-star rating standard (under construction)
Huangshan Country Garden Phoenix Hotel	Huangshan Country Garden	2011*	376	5-star rating standard (under construction)
Ningxiang Country Garden Phoenix Hotel	Country Garden – Hill Lake Palace	2011*	137	5-star rating standard (under construction)
Yunfu Phoenix Hotel	Yunfu Country Garden	2011*	133	5-star rating standard (under construction)
Lechang Country Garden Phoenix Hotel	Lechang Country Garden	2011*	129	5-star rating standard (under construction)
Shenyang Yuhong Country Garden Phoenix Hotel	Country Garden – Galaxy Palace	2011*	631	5-star rating standard (under construction)
Shenyang Huashan Country Garden Phoenix Hotel	Shenyang Country Garden	2011*	50	5-star rating standard (under construction)
Tianjin Phoenix Hotel	Independent Hotel	2012*	1,229	5-star rating standard (under construction)
Zhangjiajie Phoenix International Resort Hotel	Independent Hotel	2012*	1,121	5-star rating standard (under construction)
Tongliao Country Garden Phoenix Hotel	Tongliao Country Garden	2012*	134	5-star rating standard (under construction)
Fogang Hot Spring Hotel	Country Garden – Springs City	2011*	11	5-star rating standard (under construction)
Huiyang Phoenix Hotel	Huiyang Country Garden	2012*	133	5-star rating standard (under construction)
Tianjin Balizhou Country Garden Hotel	Tianjin Country Garden	2011*	134	5-star rating standard (under construction)
Taizhou Country Garden Phoenix Hotel	Taizhou Country Garden	2011*	330	5-star rating standard (under construction)
Chuzhou Country Garden Phoenix Hotel	Chuzhou Country Garden (Provisional Name)	2011*	336	5-star rating standard (under construction)

Note:

1. 2. 3. 4. 5.

Hotels are only allowed to apply for star rating after one year of operation. Suizhou Country Garden Phoenix Hotel commenced partial trial operation on 20 May 2009. Anging Country Garden Phoenix Hotel commenced partial trial operation on 29 October 2010. Shaoguan Country Garden Phoenix Hotel commenced partial trial operation on 18 January 2011.

Chizhou City Country Garden Phoenix Hotel commenced partial trial operation on 28 January 2011.

